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**R E S U M E  
of  
ALEXANDER A. BELOZERTSEV**

- More than 25 years of experience within the leading governmental and business institutions and organizations in the CIS countries (first of all, Kazakhstan, Russia and Ukraine), North America (Canada & USA), Turkey, and Africa (Cote D'Ivoire, Ethiopia, Ghana, Mozambique, Rwanda, South Africa, and Tanzania) both, in the business development and management.
- Enjoyed excellent contacts among key personal of major governmental, commercial and financial organizations and institutions; already developed effective contacts with the certain international and regional decision-makers; adept establishing and maintaining productive relationships and experience among CIS and international clients in using world commodity and derivatives markets.
- Participated as 'an expatriate member of the team' in a couple of the USAID technical assistance projects on the Russian capital market in 1994-1998; in 2000-01 was a Chief of Party / Project Leader in the UN Common Fund for Commodities (CFC) Grain Warehouse Receipt Project in Russia (Samara); in 2002 – 2008 was a Chief of Party / Country Manager of the Canada-Ukraine Grain Project in Kiev / Ukraine; beginning from October 2015 has been a Chief of Party / Team Leader of the EU-funded "Cereals Exchange & Licensed Warehouse" (CEW) Project in Turkey; in 2000s has been invited several times by the IFC / World Bank as an expert on agricultural commodity markets and commodity exchanges to participate in the country assessment teams (Kazakhstan, Russia and Ukraine): was involved into the Pan-African Commodity Exchange (Bourse Africa) project (based in Johannesburg / South Africa), and consulted the Ethiopian Commodity Exchange, the Tanzania Commodity Exchange and the Ghana Commodity Exchange on the Commodity Warehouse Receipt (WHR) Finance programs; provides a long – term consultancy for the Chicago Mercantile Exchange (CME) Group in the FSU region.
- Experienced in training of corporate managers and traders on how to invest in the international derivatives market; in developing objectives, formulating and preparing feasibility studies, strategy techniques for several commercial projects in the Former Soviet Union (FSU), Turkey, and some African countries.
- Record of hard working winner; an experienced and exciting platform public speaker.

## **EDUCATION:**

- 1995 Completed the SFA 'Futures and Options Representative' course; London, the United Kingdom.
- 1993 Completed the 3 months Joint Industrial and Commercial Training Award Program (JICAP) on management, organized by the Confederation of British Industry and the British Council; London, the United Kingdom.
- 1991-92 More than one year of training in commodity markets (both, in cash and futures) at the Chicago Board of Trade and the Chicago Mercantile Exchange; got acquainted within front- and back-office operations of several brokerage houses, and financial transactions of the Exchanges' clearing houses; Chicago, Illinois, U.S.A.
- 1991 Completed two 10-weeks training courses (each) on the futures and options trade for traders at the Chicago Board of Trade and the Chicago Mercantile Exchange; Chicago, Illinois, U.S.A.
- 1983-1986 Post-graduating course on Economics of World Agriculture at the Moscow Agricultural Academy (University) named by K.Timirjazev; completed the dissertation paper on the grain economy (Ph.D.); Moscow, USSR.
- 1975-1980 Peoples' Friendship University; received a M.S. degree and attained the Dean's List on economics; Moscow, USSR.

## **LANGUAGES:**

Fluent in English (both, oral and written), some knowledge of Spanish and Ukrainian languages. Russian is a native language.

## **ACTIVITY AND CHARITIES:**

- Lectures at the Moscow State University and Peoples' Friendship University (Russia), for the U.S. Congress staff in Washington, at Loylla University (Chicago), University of Illinois (Urbana-Champaign), Iowa State University (Ames), University of Iowa (Iowa City), Michigan State University (East Lansing), and over 25 international firms and organizations on the Former Soviet Union economy (emerging commodity and capital markets in Kazakhstan, Russia, and Ukraine), and the world commodity markets (both, in cash and futures).
- Fellow at the Johns Hopkins Institute for Applied Economics, Global Health, and the Study of Business Enterprise, Baltimore / Maryland / USA.
- Individual member of the International Commodity & Derivatives Association (ICDA) based in Geneva / Switzerland.

- United Nations Conference on Trade and Development (UNCTAD) and Food and Agriculture Organization (FAO UN) – a Registered Expert / Consultant.
- The World Bank / IFC - a Registered Expert / Consultant.
- The Common Fund for Commodities - a Registered Expert / Consultant.
- Active in sport (European football, tennis and jogging); like theatre, music and art.

#### **PERSONAL DATA:**

- 61 years old, married, one child (daughter, 28 years old, based in Chicago / USA), excellent health.

#### **WORKING EXPERIENCE:**

2010 – present	Executive Director, consulting company ALEXANDRA Inc., Moscow / Russia, worldwide.
July 2017 – June 2018	Team Leader of the “Assessment of the Readiness for FX Derivatives Market Development in Kyrgyzstan” Project, financed by the European Bank for Reconstruction & Development (EBRD); Bishkek, Kyrgyzstan.
October 2015 – April 2017	The Chief of Party / Team Leader of the “Cereals Exchange & Licensed Warehouse” (CELW) Project, financed by the European Union; Sanliurfa Province, Turkey.
2015	Consultant on the “Grain Market Transparency & Commodity Exchanges in Kazakhstan” study; the project was financed by the European Bank for Reconstruction & Development (EBRD) and the Investment Center of FAO UN; Astana and Alma-Aty / Kazakhstan.
2015	Consultant on the ‘Warehouse Receipt System’ for the Ghana Grains Council (GGC) and the Ghana Commodity Exchange (GCX); the project was financed by TechnoServe / USAID; Accra / Ghana.
2014	Consultant on the ‘Innovative Finance in the Ethiopian Rural Sector (including the WHR Financing under the Ethiopia Commodity Exchange / ECX umbrella)’; the project was financed by FAO UN; Addis Ababa / Ethiopia.
2009 – 2011	Consultant on the WHR Financing at the Ethiopian Commodity Exchange (ECX); the project was financed by the IFC / World Bank; Addis Ababa, Ethiopia.

- 2011 Consultant / Co-author of the “Road Map” for the Tanzania Commodity Exchange (TCX); the project was financed by the UNCTAD and the European Community (EC); Dar-es-Salaam, Tanzania.
- 2010 Consultant for the Ghana Cocoa Board and the Ghana Commodity Exchange (GCX); the project was financed by UNCTAD; Accra, Ghana.
- 2009 – 2010 Advisor / CIS Region (strategic business development), the Chicago Mercantile Exchange (CME) Group; Moscow, Russia
- 2008 – 2009 Consultant / member of the team for the establishment of The Pan-African Commodity Exchange (Bourse Africa); Johannesburg, South Africa.
- 2002 – 2008 The Chief of Party / the Country Project Manager, The Canada-Ukraine Grain Project, financed by the Canadian International Development Agency (CIDA), CA\$ 10 million; Kiev, Ukraine.
- 2002 – 2012 Liaison / Consultant, The Association of Futures Markets (based in Budapest, Hungary); Moscow, Russia.
- 2000 – 2001 The Chief of Party / the Country Project Manager, The Grain Warehouse Receipt (WHR) Project, financed by the UN Common Fund for Commodities (CFC), USD 2 million, Samara Region / Russia.
- 1998 – 2002 Representative, the USA Rice Federation; Moscow, Russia.
- 1997 – 1998 Liaison and Consultant, Sakura Dellsher Inc. (Chicago – based brokerage & clearing firm); Moscow, Russia.
- 1996 – 1997 Liaison and Consultant, Refco Inc. (Chicago – based brokerage & clearing firm); Moscow, Russia.
- 1992 – 1996 Representative, Cargill Investor Services Inc. (Chicago-based brokerage & clearing firm); Moscow, Russia.
- 1991 – 1992 Trainee at the Chicago Board of Trade and the Chicago Mercantile Exchange; Chicago, Illinois, U.S.A.
- 1989 – 1992 Senior Specialist, the State Commission on Food and Procurements of the Council of Ministers of the USSR (the Central Government); Moscow, Russia.

- 1986 – 1989 Senior Research Fellow, the All-Union Research Institute on Information and Technical Economic Studies in Agro-Industrial Complex; Moscow, USSR.
- 1983 – 1986 Post-graduate (Ph.D.), the Moscow Agricultural Academy (University) named by K.Timirjazev; the Department of World Agriculture; Moscow, USSR.
- 1982 – 1983 Economist, the All-Union Ministry of Fruit and Vegetable Production & Processing; Moscow, USSR.
- 1975 – 1980 Student, Peoples' Friendship University; Moscow, USSR.

**MILITARY SERVICE:**

- 1980 – 1981 Soldier, Soviet Army; Odessa region (Ukraine), USSR.

**REFERENCES ON REQUEST**